

Institute of Entrepreneurship Development, U.P. (IEDUP)









# Institute of Entrepreneurship Development U.P., Lucknow

(Micro Small Medium Enterprises & Export Promotion, Govt. of U.P) A - 1 & 2, Indl. Area, Sarojini Nagar, Kanpur Road, Lucknow -226 008 Phone: 0522-2476185; 2476033; Website: www.iedup.in E-mail: director.ied@gmail.com, director@iedup.in

## **Background**

The Institute of Entrepreneurship Development, U.P. (IEDUP), Lucknow is a premier Institute and Center of Excellence in the field of entrepreneurship promotion and Human Resource Development. IEDUP was established as the first state level institution for entrepreneurship development by the Government of U.P. with initial support of IDBI, IFCI, ICICI, SBI & PNB in 1986. It is an autonomous organization registered under the Societies Registration Act, 1860 and governed by its own Board of Governors comprising senior bureaucrats, bankers, academicians and eminent professionals headed by the Additional Chief Secretary, MSME & Export Promotion, Govt. of U.P.

IEDUP's work areas include entrepreneurship, industrial development, skill development, education, environment, and corporate social responsibility. Institute achieves its objectives through a well-designed interventions, i.e. Training, Capacity building, Research studies, Survey, Monitoring & Evaluation, Workshops, Awareness programmes, Sensitization and publication etc. Our team of experts and trainers along with wellexperienced visiting resource persons has been making significant contribution the professional to accomplishments.

IEDUP is well equipped with the training and research facilities comprising well-furnished class-rooms, conference hall, syndicate rooms, library, computer lab and hostel etc. along with the latest training aids and equipments including ICT facilities for on-line learning.

IEDUP enjoys goodwill and trust of a large number of state level, national level and international organizations as well as professional institutions. IEDUP has, since its inception, organized more than 10,500 Professional Activities and trained about 5.50 lakh persons comprising officers, staff, teachers, trainers, NGOs, unemployed youth, women and adolescent girls.

#### **Centre of Excellence**

In its "Industrial Infrastructure and Investment Policy, 2012" Government of Uttar Pradesh has recognized IEDUP as a Centre of Excellence (CoE) for Entrepreneurship and Human Resource Development. In this role, Institute is responsible for organizing series of Skill Development and Capacity Building programmes for officials concerned with Industrial Development.

#### Mission

The mission of the Institute is to promote entrepreneurial culture and entrepreneurship through well planned interventions for different segments of the society and to contribute towards economic development.

#### Vision

Developing Enterprising Citizens for creating vibrant economy.

# **Objectives of the Institute**

- To identify and select potential entrepreneurs and trained them for setting up tiny, rural, small and medium scale enterprises through well planned educational intervention.
- To conduct various types of training programme for potential and existing entrepreneurs, educated unemployed youth, low-income group, science and technology graduates, village artisans and other persons.
- To conduct training programme for employment generation.
- To conduct sponsored research work in the field of tiny, cottage and small-scale enterprises and entrepreneurship development.
- To conduct workshops, conferences and seminars in MSME and our other focus areas
- To provide motivation training to potential entrepreneurs, community groups and officials of different departments who are engaged in developmental works.



## **Achievements and Recognition**

- 1. In its industrial and Service sector Investment Policy-2012, Government has taken a major decision to develop IEDUP as Centre of Excellence in the field of Entrepreneurship and Human Resource Development.
- Performance of STED project has been recognized and appreciated by STED Expert Advisory Committee, National Science & Technology Entrepreneurship Development Board (NSTEDB), Dept. of Science & Technology, Govt. of India for facilitating local area development by promoting micro-enterprises based on innovative/S&T based interventions (2013-14).
- 3. Recognition of the Institute by the Government of U.P. as Nodal Agency in the field of Self-Employment and Entrepreneurship Development.
- 4. Registered and recognized by U.P. Skill Development Mission (UPSDM) for providing Skill Development Training in Uttar Pradesh
- 5. Nomination of IEDUP as Member Secretary to Technology Mission Scheme of Government of U.P.
- 6. Inclusion of IEDUP in Schedule X of the Act while creating the State of Uttra Khand.
- 7. Award by Development Commissioner, Small Scale Industries (DCSSI) for organizing Exhibitions for Small Trainee Entrepreneurs in Hilly areas.
- 8. Award by Council of Science & Technology, U.P. for organizing Exhibitions for Small Trainee Entrepreneurs in Backward regions.

# **IEDUP'S Strength**

- Goodwill and trust of state/ national and international organizations.
- Professional team of experienced, expert and committed members.
- Expertise to design and develop need-based programs.
- Effective, efficient and time-bound delivery mechanism.
- Quality consciousness.
- Reach to the grass root level.
- Network of local organizations.
- Well-equipped Infrastructure.



#### **Our Focus areas**

The Institute's activities focus on building capacities in entrepreneurship, micro & small enterprises, vocational employable skills, technology upgradation, management, entrepreneurship education, social entrepreneurship, environmental entrepreneurship, water and Sanitation.

IEDUP has expanded its activities to other areas also which include Monitoring & Evaluations as well as Capacity Enhancement Programmes for NGOs working in the development sector; Management Development Programmes for Government Officials; CSR interventions for Corporate Sector; Faculty Development Programmes and Educational Interventions for students from Schools, Colleges, Engineering & Management Institutions.



# **Our Interventions**

Training and Capacity Building	Skill Development	Research Studies	Surveys
Assessments	Monitoring and Evaluation	Workshop and Seminars	Consultancy
Training Need Assessment	Knowledge management	Documentation	Career Counseling
Internship	Exhibitions	Marketing Support	Exposure visits
HR Support	Placement	Webinars	Handholding Support

# **Major Themes**

# 1. Entrepreneurship and Industrial Development

- Micro, Small and Medium Enterprise Escort
- Services to MSME Sector WTO
- Provisions and Implication Sickness in the MSME sector Investment
- ❖ Friendly climate Quality control and assurance Export Procedure and Documentation
- ❖ Effective Implementation of Industrial Policies and programmes Intellectual Property Rights Legal issues and taxation
- Entrepreneurship Development
- Skill Development
- Cluster Development
- Rural Industrialization
- Data Collection and Analysis

## 2. Entrepreneurship in Education

- Career Counselling
- Entrepreneurship Education
- Specialized internship programs

#### 3. Social Sector

- Social Entrepreneurship
- Corporate Social Responsibility
- Water and Sanitation
- Child Protection
- Quality Education
- Women Empowerment and Gender Issues
- SHGs adoption and nurturing
- Participatory Rural Planning & Appraisal

## 4. Human Resource Development

- Executive Development Programmes
- ❖ Faculty Development Programmes
- Management Development Programmes
- Organization Management and Development
- Communication and Negotiation Skills
- Training Need Analysis
- Training Design and management Skills
- ❖ Administrative and Management Development

# **Target Groups**

Categories	Coverage	
Youth	Young boys and girls from all the social categories -Unemployed, Educated, uneducated, youth from Science & Technology background, wards of industrialists, Physically challenged youth etc.	
Entrepreneurs	Potential and existing entrepreneurs	
Students	School, college, management, engineering institutions, Interns from universities	
Adolescents	Girls, boys from deprived and marginalized sections of society, drop outs. Girls covered under ICDS centres Girls, boys from urban settings	
Women	Women entrepreneurs, young women from rural & urban areas, members of Self-Help groups and Federations	
Officials	From support system meant to facilitate the process of enterprise setting, government departments under Industrial Development Sector, and other sectors, Bankers, Defence personnel, Retiring officials, Ex-servicemen	
Academicians	Teachers, Faculty, Head of departments from technical institutions, Engineering & management colleges, polytechnics	
Development professionals	Volunteers, community workers, functionaries from NGOs, Community based organizations and other institutions	
Others	Corporate organizations having CSR mandate, Panchayati Raj Institutions (PRIs), Cooperatives, Artisans etc.	

# **Sponsors & Collaborations**

Institute organizes various trainings, research studies and consultancy services all over U.P. and in other States also. These activities are organized with funding and active support of different State, National and International organizations which reflects the goodwill and trust of these organizations towards the Institute. Such organizations are:

#### 1. National Level

- 1. Development Commissioner (MSME),
- 2. Ministry of MSME
- 3. Ministry of Textiles
- 4. Department of Science & Technology
- 5. Khadi & Village Industry Commission, Mumbai.
- 6. Development Commissioner (Handicrafts)
- 7. Directorate General Resettlement, Ministry of Defence, Govt. of India
- 8. Ministry of Minority Affairs
- 9. National Minorities Development and Finance Corporation
- 10. Small Industries Development Bank of India
- 11. Ministry of Development of North Eastern Region

#### 2.State Level

- 1. Directorate of Industries, Govt. of U.P.
- 2. Council of Science & Technology, U.P.
- 3. Department of Social Welfare, Govt. of U.P.
- 4. Directorate of Soldier Welfare & Rehabilitation Board, U.P.
- 5. Education for All, U.P.
- 6. Directorate of Industries, Uttarakhand
- 7. Mid Day Meal Authority, U.P.
- 8. Secondary Education & RMSA, UP.
- 9. Basic Education (SSA), U.P.
- 10. U.P. Skill Development Mission
- 11. U.P. Land Development Corporation

#### 3.International Level

- 1. UNICEF
- 2. International Labour Organization
- 3. Find Your Feet

# **4.Corporate Organizations**

- 1. Hindustan Aeronautics Ltd
- 2. National Thermal Power Corporation (NTPC)
- 3. ONGC, Dehradun
- 4. Gas Authority of India Limited (GAIL)
- 5. Tata Motors Pvt. Ltd.

# **Professionals Collaborators**

Some of the Institutions and Organizations that have collaborated with or contributed to IEDUP's Professional Activities are as follows:

- 1. NIMSME (Nisiet), Hyderabad
- 2. NIESBUD, Noida
- 3. EDII, Ahmedabad
- 4. IIM, Lucknow
- 5. Giri Institute of Development Studies, Lucknow.
- 6. Bankers Institute of Rural Development, Lucknow
- 7. Lucknow University, Lucknow
- 8. Indian Council for Research in International Economic Relation, New Delhi.
- 9. Gorakhpur University, Gorakhpur
- 10. BHU, Varanasi
- 11. IERT, Allahabad
- 12. State Institute of Rural Development, U.P., Bakshi Ka Talab, Lucknow

## **Prominent Industries & Management Association**

- 1. Indian Industries Association, Lucknow
- 2. Confederation of Indian Industries (CII)
- 3. PHD Chamber of Commerce & Industries, New Delhi/Lucknow
- 4. Federation of Indian Chamber Of Commerce and Industries
- 5. Lucknow Management Association.
- 6. Chamber of Industries & Commerce, Gorakhpur

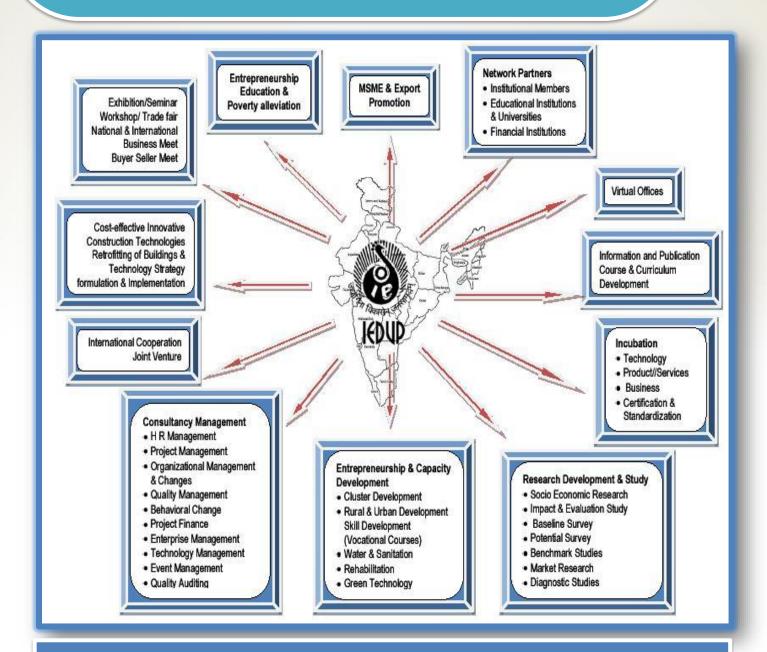
# **State/Regional Level**

- 1. IEDUP Project Offices
- 2. Skill Development Centres
- 3. Engineering and Management Colleges
- 4. Technical Institutions of Central Government
- 5. Greater NOIDA Authority
- 6. Gorakhpur Industrial Development Authority

#### **District Level**

- 1. District Industries centres
- 2. Skill Development Centres
- 3. Industry/Product Associations
- 4. Government Polytechnics and ITIs
- 5. Teachers, Faculty and Technical Trainers
- 6. Trained Entrepreneurs
- 7. Non-Government Organizations
- 8. Business Service Providers

# National Network & Functional Areas of IEDUP, Lucknow



Effective, Efficient & Time-bound Delivery Mechanism

# **IEDUP Campus and Facilities**

The Institute has a full-fledged campus spread-over an area of 5 acres at the A-1 & A-2 Industrial Area, Sarojini Nagar, Kanpur Road, Lucknow. It is situated amidst of lush green lawns and surrounded by cluster of trees and greenery which sets a pleasant inviting environment for learning. Trainees coming for different programmes enjoy this setting for meditation, yoga, outdoor games, and recreation activities.

Institute is well equipped with the training and research facilities and good infrastructure comprising well-furnished class-rooms, conference hall, syndicate rooms, library, computer lab and hostel etc. along with the latest training aids and equipments. These include:

- 1. Thirty rooms for Faculty, and other staff
- 2. Fifteen air-conditioned classrooms with a seating capacity of 40 each
- 3. Air-conditioned Conference Hall with a capacity of 75
- 4. Air-conditioned Syndicate rooms (2) with capacity of 30 each
- 5. Multi-purpose Hall for conducting meetings, organizing training games and exhibitions of products etc.,

# 1. IEDUP's Computer Lab

Institute's well furnished computer centre is equipped with the necessary training facilities, 20 computers with unlimited Broad Band Internet Facilities, printers, UPS system and softwares mostly caters to the training & Counseling needs etc. of the Institute. This lab has unlimited Broad Band Internet Facilities which caters to the training & Counseling needs etc. of the Institute. The lab is used for the purpose of imparting training to the officials and functionaries sponsored by various government departments through Computer Literacy Programmes, and Computer Awareness Workshops. Besides, this facility is also used by trainees for internet access, and assignments given during various training programmes.



# 2.IEDUP's Library

IEDUP has a well stocked library having books and reference material on themes like entrepreneurship, enterprise management, organisational behaviour, women issues, development banking, project reports, training, industrial development, legal aspects, rural development, personality development etc. Institute subscribes to a number of professional journals, magazines and newspapers etc.



## 3. Centre of Excellence

The Signature Building of Centre of Excellence has beautiful infrastructure having following facilities:

- Class-room 14
- Recreation Facilities
- ❖ Hostel Having 52 room with Double Occupancy (104 Persons Capacity)



# Infrastructure Facilities - At a Glance

Infrastructure Facilities				
Land Area	05	Acre		
Building (Constructed Area)	3879.71	Sq. Mt.		
Hostel (Constructed Area)	1567	Sq. Mt. (03 Story)		
Furnished Rooms in Hostel	84	(150 persons)		
Dining Hall	02	(150 persons)		
Training Hall	06	(Air-cool,180 persons)		
Training Hall	13	(A.C., 150 persons)		
Syndicate Room	02	(A.C., 30 persons)		
Conference Hall	01	(A.C., 60 persons)		
<b>Committee Room</b>	01	(A.C., 15 persons)		
Computer Lab	01	(A.C., 30 persons) Total 55 Computer with WiFi		
Library	01	3000 Books / Journals		
Hostel	Institute has a well furnished 02 hostels having 84 rooms for accommodation more than 150 trainees with dinning hall.			
Games	The Institute has facilities for recreation, Indoor as well as Outdoor Games etc.			
Staff Quarters	There are also a few staff quarters in the Campus for the stay of the essential Institute's staff.			

Project Offices		
1.Varanasi	IEDUP, S-2/1 - 768 Vardan Bhawan, 1st Floor, U.P. College-Mahavir Mandir Road, Bhojuveer, Varanasi-221 002.  In-house facility: 3 Training Hall, 1 Office room, 1 Store with all facility.	
2.Gorakhpur	IEDUP, H.No.691, Rajendra Nagar(East), Gorakhnath, Gorakhpur.  In-house facility: 1 Training Hall, 1 office room with all facility.	
3.Ghaziabad	IEDUP, A-505 Fifth Floor Raj Nagar Residency , Raj Nagar Extension , Ghaziabad (U.P.) - 201017	
4.Dehradoon	IEDUP, 33/4/1 Saharanpur Road, Dehradun-248001 (Uttrakhand)  In-house facility at Uttrakhand: Computer with internet facility, Class Room, Office Room with all facility	
District Level Infrastructure/Network	Government & Other Training Institutions	

# **IEDUP'S Director, FACULTY and FELLOWS**



#### Dr. D.P.Singh, Director

B.E. (Civil Engineering), M.Tech. (Gold Medalist), Post Graduate in Urban Planning & Development, MBA (FMS, Delhi University), DCM. PhD (Civil Engineering), International Relation, Technology Transfer, Joint Venture, Industry Establishment, Brand Positioning, Technology Marketing, Entrepreneurship and Leadership Development, Training, Research and Consultancy etc.

**Length of Experience – 28 Years** 



#### Prof. K.S. Gupta,

Ph.D. (IIT Bombay) on Empowerment, MBA (HR & Marketing), PGDBA, ME (Electronics), C.Engg (I), FIE, LMISTD, Empowerment Guru, MDPs, Training & Development, Management Teaching, Research and Administration of B-Schools, Guiding M.Phil and Ph.D. Scholars, Conducted EPRT as Foreign Quality Expert Review Team Member in Bangladesh. Best Teacher Award 2016 by Bangalore Education Trust in 2017, Distinguished Teacher Award in Management by MTC Global.

**Length of Experience – 47 Years.** 



#### **Bijoy Dhar Bijola**

B.Tech in Agricultural Engineering from G.B. Pant
University, Pant Nagar. Concentrated Course in
Marketing Strategy in Competitive Environment.
Marketing, Human Resource, Management, Strategy
Planning, Sales Promotion, Training, Team Leadership,
Chanel Sales Management, Entrepreneurship,
Opportunity Guidance and Project Counseling, JCOs/ORs
Training under PRC of Defence Ministry, Gol.

Length of Experience – 35 Years.



#### **Dr. Sumit Verma**

B.Tech, M.Tech (Automation Engineering), Ph.D (Mechanical Engineering). having expertise in University establishment, Institutional approvals and affiliation, Technology Marketing, Restructuring of Institutions, Training, Research and Consultancy etc.

Length of Experience – 11 years



#### **Kamlesh Pandey**

B.Tech (Electronics Engineering), Expertise in Water, Sanitation, Child-friendly Schools, technology, Training, Social mobilization, and Consultancy etc Experience of working with UNICEF supported projects in coordination with State Government

Length of Experience – 10 years



#### **Akhand Pratap Singh**

B.Tech (Civil Engineering), Experience in Solid Liquid Waste
Management, Preparing DPR, Training, Social mobilization, Social and
Behavior Change Communication, Community-led Total Sanitation, HH
Toilet construction technology Experience of working in Swachh Bharat
Mission, in coordination with State Government

Length of Experience – 4 years



#### **Bikash Krishna Maitin**

B.Sc. Engg. (Production), P.G. Diploma In Management.

Teaching, Training, Entrepreneurship Development, Research, Evaluation, Quality Assurance, Industrial Engineering, Foundry, Design Development (Auto Sector), Project Coordination and Business Development, Counselling. JCOs/ORs Training under PRC of Defence Ministry, Gol.

Length of Experience - 47 Years.



#### Prof. S.P. Mishra

Ph.D. in Extension Education, M.Sc. in Extension Education.Training, Research & Documentation in Entrepreneurship related areas like Developing Entrepreneurship Curriculum in Education System, Designing Specialized Entrepreneurship Training Programmes for Teachers/Trainers/Promoters/Policy Makers and Planners, Preparation of need based training manual, Guiding and conducting research studies etc. Founder VC of Dev Sanskriti Viswavidyalaya, Haridwar.

Length of Experience – 41 Years.



#### Dr. Padma Iyer

Ph.D. in Psychology, Diploma in Training and Development (ISTD), Advance Diploma in Management (IGNOU) Won Best Entrepreneur Trainer Motivator in Women Entrepreneurship Development conferred by EDII, Ahmedabad, Best Paper Award for Article "Women Entrepreneurs of Uttarakhand (ISTD), Entrepreneurship Motivation Training, OGPC, MDPs, Behavioural analysis, Research, Counseling etc.

Length of Experience – 35 Years.



## Govind Shama,

**IPR Expert** 

Master of Engineering (Polymer), Master of Science (Chemistry)

Registered Patent Agent

Length of Experience – 33 Years



#### Dr. V.B. Singh

Ph.D. in Business Administration, UGC – NET qualified, LLM, P.G. Dip. in Financial Mgt., Area of work - Strategic Management, Research Methodology, Operation Research, Quantitative Technique, Marketing Research, Marketing, Consumer Behaviour, Management Principles, Project Management. Teaching, Training, and Development, Workshops and Seminars.

**Length of Experience – 22 Years.** 



#### Prof. V.P. Sharma

Ph.D. in Chemistry, PG Diploma in HRM, Teaching, Training, Research,
Consultancy Young Scientist Convention Award 1989 by Indian
Chemical Society, Indore,

**Length of Experience – 35 Years.** 



#### **Dr. Vinod Vir Singh**

M.A., MMM, MHRM, Ph.D. Medals for Gallantry from His Excellency President of India, Bharat Shiksha Ratna Award by Global Society for Health & Education, Delhi, Glory of India Award with Medal (2012) by Foundation of Economic & Social Development, Delhi, Rastriya Gaurav Award (2015) for Social & Economic Development, The Best Citizens of India Award (2016) for Social & Economic Development, Pride of India Award (2018) for corporate training and productivity interventions. Management Consultancy, Corporate Training, Motivation, Counseling, Business Analysis, Leadership Development etc.

**Length of Experience – 35 Years.** 



# Vaibhav Katiyar

**IT Officer Cum PS** 

B.Tech (Information Technology)

MBA (Information Technology)

**Length of Experience : 12+ Years** 



#### Akhilesh K Singh

Post Graduate in Economics and Hindi,

Entrepreneurship Development and Education. Training, Skill Development, HR, Networking and Team Leader, Education, Revised Vocational Education Scheme and Padhe Bharat Badhe Bharat Project.

Length of Experience 30 Years.



#### Mamta Chauhan,

PG in Psychology and Women Studies, PGDCA, PG Diploma in Management with specialization in HRD.

Working with MSME sector, Recognized Trainer for TNA, Accredited Trainer on EMT. Expertise in Evaluation, Impact analysis, Qualitative and Quantitative Research, Project Planning and Management, Mid-term and End-line Evaluation, Planning, Implementation, Management, Capacity Building, IEC and Monitoring of Programmes supported by UNICEF.

Length of Experience 30 years.



#### **Anil Kumar Tiwari**

PG in Economics Rural Entrepreneurship Development, Rural Marketing and Networking, Micro Enterprise Development, Women Empowerment, Documentation, Research, project management and monitoring, Community mobilization for Water, Sanitation, SHG Formation and Economic Activation, WASH.

**Length of Experience – 29 Years.** 



#### Dr. Puneet Mohan

Ph.D., UGC NET Qualified, MBA, Diploma in Psychometric Test, Diploma in Industrial Safety and Certificate in Public Procurement. Higher Education Learning Program (HELP), Skill Development, Entrepreneurship Training, Soft Skills, Capacity Building, Research, Consultancy, Corporate Training, Management Development, Competency Mapping and Assessment, Climate Survey, Personality Profiling, Psychometric Test.

Length of Experience - 24 Years



#### Dr. M.K. Singh

Ph.D., PG in Applied & Regional Economics,

Training Need Assessment, Capacity Building, Rural Micro Enterprise

Development, Women Empowerment through Skill & Entrepreneurship Development, SHG Formation, Project Management, Monitoring & Evaluation, Total Quality Management, Livelihood Promotion among youth & women.

Length of Experience - 29 Years.



#### Dr. Parul Malik

Ph.D., PG Diploma in Business Management (Finance), Diploma in Export Management (FTDC). Training, Motivation, Management Development, Research, Evaluation, Counseling and Consultancy.

Length of Experience – 19 Years.



#### Vibha Tripathi

PG in English, P.G. Diploma in Mass Communication & Journalism, Diploma in Management (HRM), Recognized Trainer for Training Need Assessment certified by DOPT, Govt of India.

Entrepreneurship Development, Rehabilitation of displaced communities, PG women empowerment, Gender Issues, Training Design & Management, Research and Diagnostic study, IEC activities, Process Documentation, Monitoring & Implementation, Development of Reading Materials, Case

Studies, Media Communication & Mass Awareness, Length of Experience - 30 years



#### **Arvind Kumar Singh,**

PG in Chemistry, PG Diploma in Computer Application.

Entrepreneurship Development and Micro Enterprise Promotion, IEC Activities, Project Identification, Counseling and Escort Services to unemployed Youth.

**Length of Experience - 29 years** 



#### **Saroop Kumar Dutta**

PG in Education, Diploma in Automotive Engineering, PG Diploma in Computer Software and Management.Entrepreneurship, Computer Application, Computer Graphics. OGPC, Project Report Preparation and Counselling, Export Promotion & Documentation, Skill Development & Income Generating Activities, IEC material development, Data processing, Survey and Studies

Length of Experience - 29 years



#### **Ambrish Kumar**

Post Graduate in CommerceAccounts and Book Keeping, Training and Skill Development, Entrepreneurship Development, OGPC, Counseling of Unemployed Youth for self employment

Length of Experience - 28 years.



#### **Ashish Kumar Jaiswal**

B.Sc. (Bio), P.G. in English, Diploma in Material Management
Programme, Certificate in Warehouse Supervisor.Logistics, Store
Management, Human Resource Management, Material
Procurement, Transportation, Safety, Security, Training,
Entrepreneurship Development, Opportunity Guidance & Project
Counseling, Project Report Preparation, Counseling.

**Length of Experience -25 Years.** 



#### **Triloki Nath**

PG in PsychologyEntrepreneurship and Skill Development, Placement, Project CommunityMobilization,IEC Activities,Counseling,Guidance,Entrepreneurial Motivation, Training & Research.

**Length of Experience of 28 years** 



#### **Maan Singh**

PG in Sociology, PG Diploma in Rural Development (PGDRD). Entrepreneurship Development comprising of Training, Skill Development, Research and data collection, Documentation. Motivation, Project identification and Project Report Preparation, WASH, Health, Nutrition.

**Length of Experience - 23 years** 



#### **Anurag Mathur**

PG in Economics, Certified Recognized Trainer (TNA).

Entrepreneurship Development comprising of Training, Research, media communication and handholding of potential entrepreneurs, Training Need Analyses, designing, organizing and conducting Training and Skill Development, Documentation and Case Studies, Micro Enterprise promotion, motivation, Project identification and Project Report Preparation, Reading Material Development and media networking.

Length of Experience of 23 years.



#### R.B. Mishra

PG in Sociology and PG Diploma in Rural Development (PGDRD). Entrepreneurship Development, Project identification and Report Preparation, Research, Hand-holding, Motivation, community mobilization, IEC, WASH, BOG, Rural Industrialization and Skill Development, Networking and Extension Social Works

Length of Experience 23 years.



#### Vinod Shukla

MBA (HRM), P.G. in Sociology, Diploma in Computer Application

Training Coordination and Monitoring, Exposure Visits, Defence Personnel (JCOs/ORs) Training, Entrepreneurship Motivation, OGPC, Project Report Preparation and Counseling, Skill Development, Reading Material development and compilation.

**Length of Experience - 26 years** 



## Rajeev Kumar Srivastava

Post Graduate in Sociology, Quality Management, Management of Trainings, Administrative activities and organizing training programs, business opportunity guidance, management of micro enterprise, skill development training, designing and management of training as well as facilitation for enterprise promotion, and community mobilization

**Length of Experience - 32 years** 



#### **Uday Bhan Singh**

MBA (HRM), PG in Economics, Certificate in Computer Application Administrative and Training, entrepreneurship development, Motivation, Project Counseling, Team Leading, Skill Development, Counseling of unemployed youth for self-employment, documentation.

Length of Experience of 26 years



#### **Shrish Singh**

MBA (Marketing & Finance), NET Qualified.

Teaching, Training, Workshop, Seminars, Research and Counseling for management students and businessmen.

**Length of Experience – 12 Years.** 



# **Rajeev Sharma**

MBA(Marketing Management) Training, Coordination, Monitoring, Skill Development Training, Research

**Length of Experience – 15 Years.** 



